# Venta Korea Co., Ltd. Introduction

2018



ventakorea.co.kr

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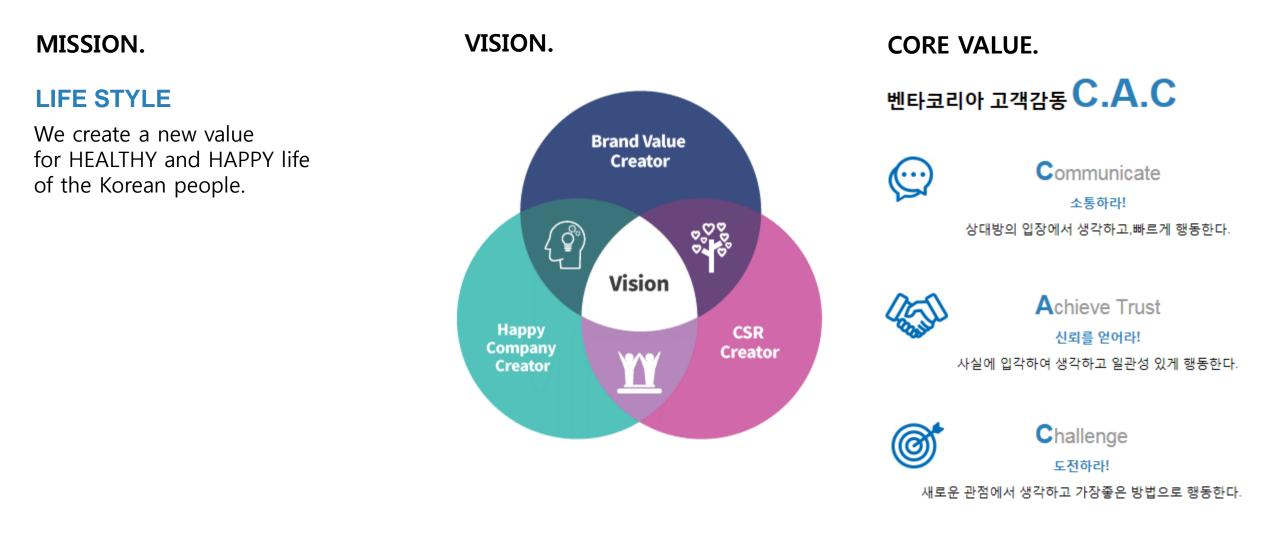
#### CSR

Airplane Scholarship Committee Art/Cultural Support Farming Village Support

# **Company Overview**

Mission / Vision / Core Value History Organization Company View

### Mission / Vision / Core Value



### History

- 1990s1994Hyunwoo Star Co., Ltd. establishment sister company for Sales Div. of Dongrim Star Co. Ltd.Korea Sole Distributorship contract with German Venta Luftwasher GmbH Dongrim Star
  - **1995** Korea Sole Distributorship contract with German EGS GmbH Dongrim Star



2000s 2001 Korea Sole Distributorship contract with U.S.A. Wilton Industries Inc. - Dongrim Star

- 2003 Venta Korea Co., Ltd. establishment
- 2005 Dongrim/Hyunwoo Star Co., Ltd. → Venta Korea Co., Ltd.
- 2009 Sisterhood setting-up with Murung-ri who is one of the villages in the JeJu Olle Trail

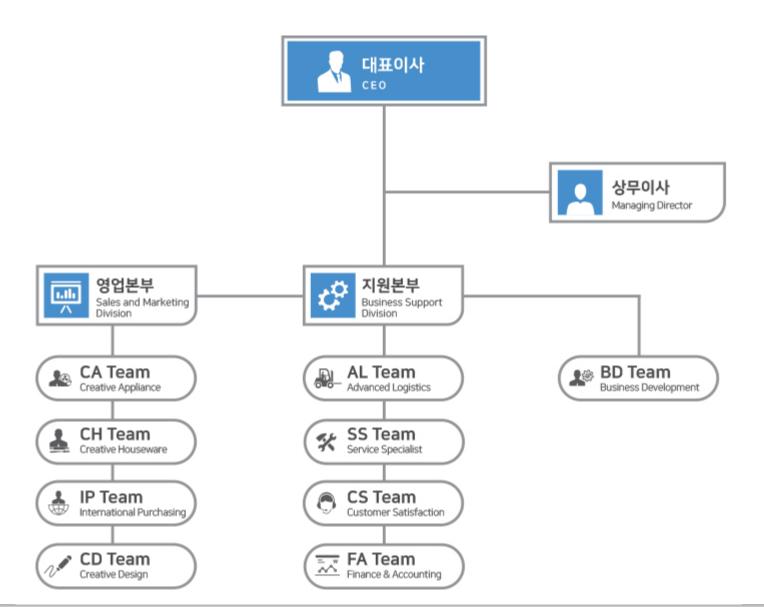


#### **2010**s

- 2010 Venta Scholarship establishment
- 2012 Company Mission/Vision/CoreValue establishment
- 2013 Being selected as a social contribution Enterprise by government
- 2014 Being awarded Prime Minister Prize for Farming Village Support
- 2017 Being selected as a cultural/art support Best enterprise by Ministry of culture & sports



### Organization



6/41

### **Company view**

#### Head Office

3/F., Seojin B/D., Seolleung-ro 754-gil, Gangnam-gu, Seoul, 06062 Korea



#### Logistics & Service

52-14, Tanbeol-gil, Gwangju city, Gyeonggi-do, 12747 Korea



## CREATIVE Home Appliances Div.

**Brands / Products** 

**Distribution Partners** 

#### Marketing Activities

Trade Show Participation On-line Event Art/Cultural Support Art Collaboration

Ads./P.R.

Subway Station Bus Station Bus TV Drama (PPL) TV News Interview Newspaper Magazine Blog Web-toon Internet



Sole Distributor since 1994

- The world first & No.1 Airwasher
- German Technology & Brand since 1981
- Top market share in Europe
- Being sold in over 20 countries worldwide

venta.co.kr





Sole Distributor since 2008

- The world first & No.1 Air circulator
- U.S.A. Technology & Brand since 1945
- Top market share in America
- Being sold in over 15 countries worldwide
- Extending to various indoor air control products : Heater, Humidifier, Tower Fan, etc.

vornado.co.kr



### **Distribution Partners**

#### **OFF-Line**

Department Store Hypermarket Consumer Electronics Store Road Shop



#### **T+E+Social Commerce**

TV Home Shopping Internet Shopping Mall Open Market Social Theme Mall



### **Distribution Partners**

### **Department Store**



### Hypermarket | Consumer Electronics Store



### **TV Home Shopping**



204일법 주문시 5% 적업 (난영월수.월 5번명한도) Greene 2766 Martins 도 가대가다 모늘 환전 환전 대부



Introduction of Venta Korea Co., Ltd.

### **Marketing Activities**

### **Trade Show Participation**

Seoul Living Design Fair Int'l Clean Air Tech

Since 2016 (once a year) 2002 | 2003 | 2004 | 2005



### **On-line Event**

**Experience Event (2 weeks)** 

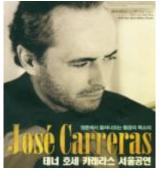


**Comments Relay** 



### **Marketing Activities**

### **Art/Cultural Support**



### Jose Carreras Performance in Korea (2009)

Venta Airwasher & Vornado AirCirculator set up in the room of J. Carreras at Park Hyatt Hotel & Performance Hall (Kyunghee University).











 고양아람누리 세계적인 예술가를 만나는 곳

 Goyang Aram Nuri Arts Center
 Since 2009



Helmuth guiling

Hei-kyoung



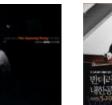
Hanna-Jang

Barbara Bonney

lan Bostridg recital

ant. 4.19 ut. 7pm

-





Trio Wanderer





Andreas scholl

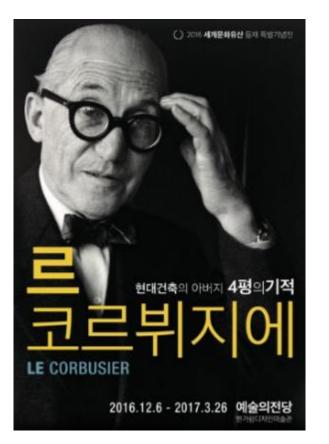
Mark Padmore

Beethoven Journey



**Marketing Activities** 

### **Art/Cultural Support**







### **Marketing Activities**

### **Art Collaboration**

#### Art Package Box

Works of famous Artists  $\rightarrow$  Our products Package box





#### VENTA Airwasher Scraps, become Art works - Recycled & Eco-friendly

"ECO Mir"



Installation Place : Lobby, Seoul Museum of Art

"Up to the Sky"

### **Marketing Activities**

### **Art Collaboration**

#### Vornado Air Circulator + Artists, become Art works - Vornado Art Fan since 2013

Auction Proceeds to Donation & Selling Art Fan limited Edition



2013

### Ads. / P.R.

### **Subway Station**

Venta (2011) - 30 years Anniversary







### **Bus Station**

**Vornado** (2015)





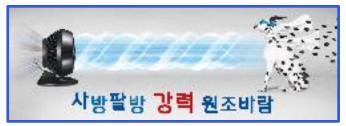




### Bus

**Vornado** (2017)





### Ads. / P.R.

### TV Drama (PPL)



SBS | 2014

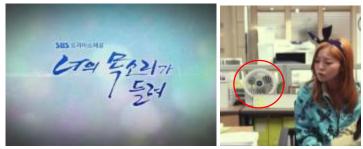








SBS | 2013





### Ads. / P.R.

### **TV News**



### Interview





에의 이건 헬이의 이

### Newspaper 세계일보 아시아경제 <sup>디</sup>



211년에게 배어워서 우리 후에 의하실을 맞여 가장 오래된 방법을 수는 고려에게 의 방법을 제한 보네이도 고리아, 70주년 기념 아트렌 자신 경매 진명 \*\*\*\*\*\*\*\*\*



[이 비해준 해 조정을 가지? 이 속 것거든 것이 보였다. 보세이드 Homed 24) 속에 오실 수가 지원 보세이드로 지하시면서 Homedo Kolo, 대표 접기 받는 보세 에도 점점 20주관을 가정할 수 편집 27건강 수는 7월 14일에 가운 주변을 통해 사실 경제를 전함할 수요 12월 위험 4

### Ads. / P.R.

### Magazine









전문 방법 가용에서 안에진 용이 실접 있다. 카루트 용이전 가용 등 하였다. 의사가 실장을 가 있어졌다. 40 분위 사용 지수 10.14년 지원 등 기원 수용 등 수가 등 등 수가 있다.

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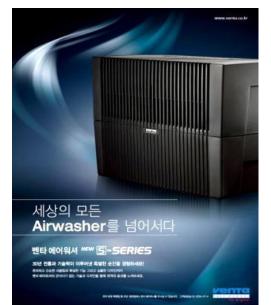
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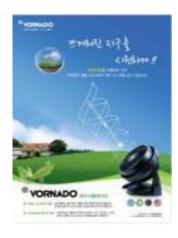


벤타 에어워서

COCCURE CE

Advertisement







Introduction of Venta Korea Co., Ltd.

### Ads. / P.R.

### Blog



### Web-toon



#### http://www.vornado. co.kr/shop/board/list .php?id=Cartoon

### Internet

#### <u> Event – Vornado 70 years Anniversary</u>



#### Keyword Searching



# CREATIVE Houseware Div.

**Brands / Products** 

**Distribution Partners** 

Marketing Activities Trade Show Participation Contest + Art Collaboration Seminar

Ads. / P.R. Magazine Internet Blog

Baking/Kitchen/Household line



Cake Decorating Tools / Foods / Class U.S.A. brand



Food Oils & Flavors U.S.A. brand



Food Oil Sprayer U.S.A. brand



Home baking/kitchen Tools Own brand

EGS,

Home appliances | Baking, Kitchen, Household Own brand



Commercial/Professional Bakeware Taiwan brand

**Hobby/Education line** 



Hobby/Educational product U.S.A. brand





Crafts products & tools Own brand



Hobby/Educational products Thailand brand



Sole Distributor since 2001

- The largest & most diversified company in the cake decorating/celebration industry
- U.S.A. brand since 1929
- Top market share in America
- Being sold all over the world

#### wilton.co.kr





















### **Brands | Products**



Sole Distributor since 2018

- Food Oils & Flavors
- U.S.A. brand since 1962

lorannoils.co.kr





#### Since 1994

- First home baking products brand in Korea
- Own brand
- Top market share in Korea
- Home baking/kitchen tools

starbakery.co.kr





#### Since 1995

- Market leading home appliances in kitchen/baking
- Own brand
- On expanding to household appliances

egs.co.kr











#### Distributor Since 2018

- Kitchenware
- U.S.A. brand



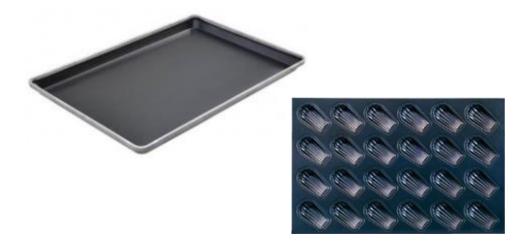




Since 1976

#### Sole Distributor since 2006

- Top commercial/professional bakeware
- Taiwan brand





Sole Distributor since 2015

- Hobby/Educational Products
- U.S.A. brand

perlerbeads.co.kr









#### Since 2012

- Crafts products & tools
- Own brand



### **Distribution Partners**

#### **OFF-Line**

Hypermarket Bookstore / Fancy-Crafts shop Teaching class Wholesale



#### **E+Social Commerce**

Internet Shopping Mall Open Market Social Theme Mall



### **Distribution Partners**

### Hypermarkets

a Kitchen Toy E

### **Off-line road shops**



### **Marketing Activities**

**Trade Show Participation** 



**Seoul Int'l Café Show** 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017



Siba Seoul Int'l Bakery Fair (SIBA) 2009 | 2011



SEOUL FOOD Int'l Food Industrial Exhibitions



Seoul Int'l Educare & Kids Fair Since 2011 (twice a year)

PHOTO & Seoul Int'l Photo & Imaging Show **IMAGING** 2011 | 2012



### **Marketing Activities**

Contest + Art Collaboration Wilton Contest Since 2009 (once a year)

+ Art Collaboration Artists + Cake Decorators 2012 | 2013 | 2014









Scrapbooking Contest







#### Perler Beads Contest Since 2016 (once a year)







### **Marketing Activities**

### Seminar

WMI Seminar (Wilton Method Instructor) 2008 | 2010 | 2013 | 2015

**WMI Training Seminar** 





PBI Seminar (Perler Beads Instructor) 2016 | 2017

### **College Special Class**

Wilton Class 2017 | 2018



### Ads. / P.R.

### Magazine



R-1079144E-1















### Ads. / P.R.

### Internet



1H록+1HMA] 남양은 215 + 255 문화 사람 양남은 유학스러서 전환 2018 H를카라스 가운카 높은 전비스트 프레이디아이 루스테시 문러보시를 가장 스트 530 480 98484 WS8 4822 50

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경제투데이



【서울+뉴시스】 운동된 가자 + 34일 오는 서울 광답구 삼성용 유학스키셔 개약 한 '제10회 서울카레스 2011' 현담코리아 무스에서 활용 운태스로 크리아 2011에 총분원 치미크를 경양되과 실사위원이 살펴보고 있다.



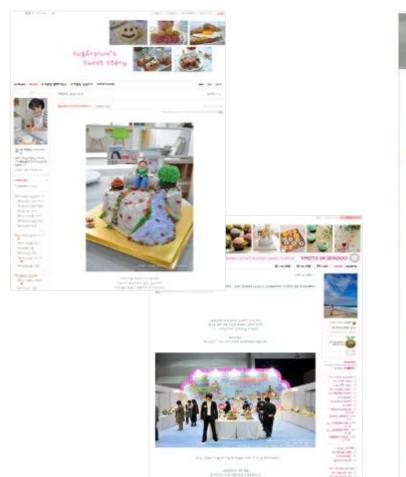
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### Blog





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### CSR Corporate Social Responsibility

Airplane Scholarship Committee Art/Cultural Support Farming Village Support

#### CSR मुनाइसीहरे

### Venta CSR, Giving Back to Society



#### Venta CSR

Based on our 3 core value of Communicate, Trust & Challenge, we are trying to join the effort to make the world better above just making corporate profit by sharing with the neighborhood.

#### **Activity Scope**

Focusing on the development of the creative support activities above the normal ways, we are doing various activities such as local voluntary group support, farming village support and youth scholarship support, etc. Also, in order to be given the opportunity learning Arts to the less privileged through the Artists' talent donation, we are continuously communicating with the local government.

#### Venta CSR Vision

Venta Korea members aim for the ideal giving back to society system that learning more joy & consideration as sharing more gives back again to society & customers.

### Airplane Scholarship Commitee (飛行奇)



#### Since 2010

#### Purpose

To support the students who are not in good home circumstances but study hard & have potential. These students could be also another supporters for other students after their growing up in future. → Virtuous Circulation effect

Co-work with Namyangju city (local government) → Systematic & Sustainable



### **Art/Cultural Support**



### G.P.S. Art Navigator

- Since 2013
- Venta Korea Co., Ltd. created a program to support the atelier/economy/other situations of painting artists. We offer the individual atelier of G.P.S. to each artist for free for 2 years in order for them to concentrate on their art works. And we match the artists and sponsors.
- Co-work with Gyeonggi Culture Foundation
- G.P.S. the 3<sup>rd</sup> moving in (2018.01.01.)



G.P.S. (Gallery Purple Studio)



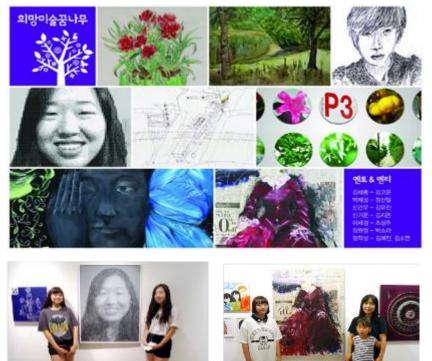
G.P.S. Gallery



G.P.S. Atelier

### **Art Mentoring Program**

- Since 2014
- Matching program of G.P.S. resident Artists & Venta Scholarship Students
- "Artists" = Mentor (Talent Donation),
   "Students" = Mentee (Learning to paint)
- Holding an Exhibition (Annually)



### **Art/Cultural Support**

### Jeju Olle

• Jeju Olle – Friend company since 2008





### Jeju Olle

Jeju Olle searches for the hidden trails in nature, reconnects & restores them by eco-friendly way and then, promotes their existence to many people. Jeju Olle trail became a symbol of healing & resting.

# A MARCINA

#### Murung Grandparent's home

We set up a sisterhood with one of Jeju Olle villages whose name is "Murung-ri" and created a program/brand to help/support their economical independence. This program is to help their agricultural products' PR & selling.

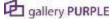
### Jeju Olle Tourist Center



• G.P.S. Artists Talent Donation G.P.S. Artists made

the 14 guest rooms(doors) of Jeju Olle Tourist center with their works (2016)







# Kyushu Olle (Japan)

• Venta Korea members visit (2016.03.)



제주올레 JEJU OLLE TRAIL









Kyushu OLLE

(Hirado & Takeo courses)



### Farming Village Support

### Murung Grandparent's home

#### • Sisterhood since 2009

- Daejung village Murung 2-ri (Jeju Olle Course village) & Venta Korea Co., Ltd.
- Created "Murung Grandparent's home" program
  - To support Daejung Village's economic independence & vitalization
  - Monthly, delivery agricultural products of Jeju to members (annual membership)
- Being awarded various Prizes from the government organizations as the best Enterprise for social(farming) contribution
  - Farming Village Social Contribution certified Enterprise (2013)
  - Prime Minister Prize (2014)
  - Farming Village Social Contribution certified Enterprise (2015)
  - Being selected as the best Village Enterprise by Ministry of Government Administration & Home Affairs (Twice)
- President Jae-In Moon's visit to Murung Grandparent's home (2017.06.)







2009Sisterhood Setting up

• First start/delivery of the program



2014 Brand Renewal / Display store open





2011

• Farming Association establishment. Number of members (25)



2015 Proclamation of Vision 2020

President Jae-In Moon's visit and packing experience (2017.06.16.)

감사합니다 Thank you



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